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## Module 3 - Background

### GROUP DECISION MAKING

#### Required Material

A good place to start is this interactive tutorial on group decision making:

[Decision-making components and techniques](#). (2014). Pearson Learning Solutions. New York, NY

After you've gone through the tutorial, read up in more detail on this topic with the following readings:

Anderson, D. R. (1990). Increased productivity via group decisionmaking. *SuperVision*, 51(9), 6. [ProQuest]

Braintools (2017). Brainstorming: Generating many radical, creative ideas. Retrieved on 18 March 2017 from [www.mindtools.com/brainstm.html](http://www.mindtools.com/brainstm.html)

CDC (2017). Gaining consensus among stakeholders through the nominal group technique. Retrieved on 18 March 2018 from [www.cdc.gov/healthyyouth/evaluation/pdf/brief7.pdf](http://www.cdc.gov/healthyyouth/evaluation/pdf/brief7.pdf)

Haughey, D. (2017). Delphi technique: A step-by-step guide. Retrieved on 18 March 2017 from [www.projectsart.co.uk/delphi-technique-a-step-by-step-guide.php](http://www.projectsart.co.uk/delphi-technique-a-step-by-step-guide.php)

Moshal, B. S. (2009). Chapter 7: Decision making in an organization. *Principles of Management*. New Delhi: Global Professional Publishing Ltd. [eBook Business Collection. Note – you don't have to read the whole chapter, just the section "Techniques of Group Decision Making" in the middle of the chapter]

Sims, R. R. (2002). Chapter 8: Decision making. *Managing Organizational Behavior*. Westport, CT, USA: Greenwood Press, pp. 205-210. [eBook Academic Collection. Note – you don't have to read the whole chapter, just the section on group decision-making]

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